## SECTION A: (40 marks)

Answer any TWO questions from this section in the spaces provided after question 8.

- 1. (a) State **four** characteristics of the fourth generation of computers. (4 marks)
  - (b) Explain the following terms as used in computers:
    - (i) cold booting.

(2 marks)

(ii) warm booting.

(2 marks)

(c) Figure 1 shows a block diagram representing a basic organization of a digital computer system.

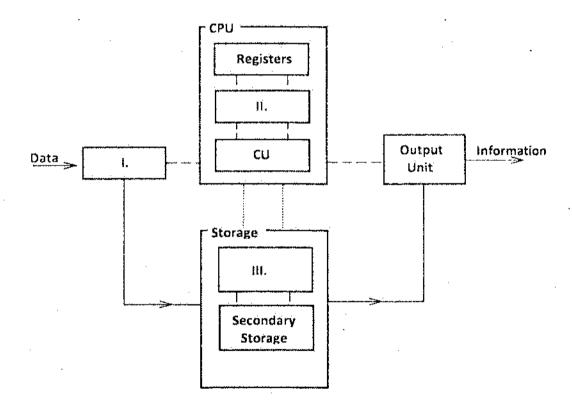


Figure 1

(i) Identify the parts labelled I, II and III.

(3 marks)

(ii) State the **three** functions of the output unit.

(3 marks)

(iii) Name four examples of secondary storage media.

(2 marks)

Outline four operations that can be carried out on a folder created in a computer. Vet. com (d) (4 marks) State four elements that can be added to a chart drawn in a spreadsheet program. 2. (a) (2 marks) Explain the two documents that are required when using a mail merge feature of (i) (b) (4 marks) a word processor. Explain two ways in which one can move more text from one part of the (ii) (4 marks) document to another. Figure 2 show an extract of a document created using a word processor. Use it to (c) answer the questions (c)(i) and (c)(ii). odern business organizations become more and more dependent on their information systems to or the they operate and consequently their context (markets) in which INFORMATION structures. Up-to-date, complete and organization : internal become a necessity to survive in an accurate information has world. Developments like inetworks, and increasingly competitive : mass customization of products and services, require automated means to control operational business processes range from basic computing technology to Rapid developments in information technology complete frameworks for enterprise Give way to application types that were not information systems and e-business systems. Feasible a few years ago. These developments Figure 2 (2 marks) State four formatting that have been applied on the document. (i) Explain the type of wrap used on the text box holding the text "INFORMATION (ii) (2 marks) SYSTEMS". Explain the following modes of data processing, giving one application area in each (d) case: (3 marks) Online (i) (3 marks) Batch (ii)

## SECTION B: COMMUNICATION SKILLS (20 marks)

Answer any ONE question from this section in the spaces provided after question 8.

- 4. (a) Explain the meaning of the phrase 'interpersonal relations' as used in communication. (2 marks)
  - (b) Distinguish between 'message encoding' and 'message decoding' as used in communication. (4 marks)
  - (c) Forms are commonly used for communication in organizations. State **four** disadvantages of using this method of communication. (4 marks)
  - (d) **Table 1** shows the profits earned by Anigs Limited for a period of **four** years. The data needs to be included in a formal report. Present it in form of a pie chart.

Table 1

Year	Profit (million Ksh)
2009	250
2010	200
2011	150
2012	150

(10 marks)

- 5. '(a) (i) Explain the circumstances under which an exit interview may be conducted in an organization. (2 marks)
  - (ii) Explain the content of the conclusions section in a formal report. (2 marks)
  - (b) Explain **two** strategies that a chair of a meeting may adopt to engage silent participants during a meeting. (4 marks)
  - (c) State **two** ways in which conciseness as a principle of effective communication may be applied in written communication. (4 marks)

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(d) Read the following passage and answer the question that follows it. Your answer should be in complete sentences and paragraphs.

In a bid to increase revenue, the latest Finance Act 2012 introduced a 10 percent excise duty on other fees charged by financial institutions in addition to those levied on money transfer provided by financial service providers. While this provides an additional means of excise duty collection, there are major challenges in the legal, administrative and collection framework which need to be addressed.

First, it is not clear which financial institutions will bear the responsibility of levying the excise duty. The said Finance Act and the Customs Excise Act do not provide a definition of financial institutions. A perusal of the Central Bank Act defines financial institutions as a body corporate or other body of persons carrying on, whether on their own behalf or as agents for another financial business within the meaning of the Banking Act, whether in Kenya or elsewhere.

Secondly, the amendments have not provided a definition of what constitutes "other fees" upon which the 10 per cent excise duty is to be imposed. For example, it is not clear whether interest charged on loans, loan processing fees, account maintenance fees, ledger fees among others are subject to this excise duty.

Thirdly, the new law has not provided for the imposition, collection and payment of excise duty as well as registration process for the excise duty. The customs and Excise Act requires providers of mobile cellular phone services to be licensed by the Communications Commission of Kenya. The Act further provides that licenced providers are responsible for the charging, collection and payments of excise on mobile cellular phone services. There is no such provision in law to enable providers of other financial services to levy, collect and pay to Kenya Revenue Authority excise on money transfer and other financial services provided by financial institutions.

Last but not least, there has been confusion on the effective date of this duty since the Finance Act provides that "the publication date" is the effective date of implementation. The confusion is because while Finance Act was released to the public on February 5, 2013, the publication there of stated January 9, 2013.

It is imperative that policy makers deal with these issues sooner or later. Till then, the purposed change to charge excise on money transfer and other financial services will be challenging to implement.

Adapted from The Daily Nation Tuesday April 2, 2013, The Smart Company In about 120 words and according to the passage, explain **four** major challenges that should be addressed in order to charge excise duty on money transfer and other financial services.

(8 marks)

## SECTION C: ENTREPRENEURSHIP (40 marks)

Answer any TWO questions from this section in the spaces provided after question 8.

6. State five personal reasons that may make people choose to engage in self-employment. (a) (5 marks) Budgeting is an important aspect of enterprise management. State five guidelines that (b) an entrepreneur may follow to ensure effective budgeting. (5 marks) (c) Winston would like to form a limited company. Describe the procedure he should follow towards this end, (10 marks) 7. State four reasons that make a business plan an important document for an (a) entrepreneur. (4 marks) (b) Explain four benefits that an organization may derive from using information technology. (8 marks) As an entrepreneur, explain four arguments that may put forward to support social (c) responsibility in an enterprise. (8 marks) 8. State four measures that an employer may take to accommodate HIV infected workers. (a) (4 marks) Explain four advantages of globalization on entrepreneurship. (b) (8 marks) (c) Explain four ways in which the government may promote the development of entrepreneurship. (8 marks)